Quality Service Guarantee

Quality Service Certified® For Home Buyer

The Quality Service Guarantee is your written commitment from your sales associate assuring the delivery of all of the services described below.

As your representative I will:

- 1. Conduct counseling and information session to identify your needs and goals and to plan a property search.
- 2. Offer to arrange pre-qualifying or pre-approval meeting with lender to determine affordability range and improve the negotiating position at the point of offer.
- 3. Commit to priority availability for meeting your needs and schedule for property research and showings.
- 4. Complete a thorough market search to identify all properties consistent with your needs and price range.
- 5. Prepare a written Competitive or Comparative Market Analysis for you prior to you making an offer.
- 6. Prepare a written offer to purchase on the property of your choice reflecting your price and terms.
- 7. Provide counsel and negotiating assistance on all offers to purchase.

- 8. Obtain and review with you the seller's written property history and disclosure statement.
- 9. Recommend professional building and termite inspections and review findings and remedies with you.
- 10. Monitor and communicate the status and satisfaction of contract contingencies.
- 11. Accompany you on walk through property inspection before closing, if provided for in the contract.
- 12. Contact you after the closing to assure the satisfactory completion of all service details.
- 13. Offer the opportunity to evaluate the service provided through the Quality Service Assurance Survey©.



Signature